

Options for CE Credits

4C Success – the National Best Coaching, Training and Mentoring Program

- 1) **Business Career College** – 1-day Continuing Education seminars. 7.5 CE Credits for both Life AND A&S. Cost ranges from \$99 to \$129 depending on the time of year. Visit www.BusinessCareerCollege.com and create an account under Other: National Best to view complete list of CE Credit courses. Upcoming dates for Alberta:
 - a. January 21 & 22 Calgary
 - b. February 4 Edmonton
 - c. February 13 & 14 Calgary
 - d. February 14 & 15 Edmonton
- 2) **IFSE CE Credit Course: Ethics for Insurance Professionals**. Cost is \$80, exam is written online, pass mark is 60%, and gives you 8 CE Credits for both Life and A&S licenses. Go to www.ifse.ca (Contract #: C-7395 / Password: primeempc)
- 3) **Wawanesa** – Free CE Credits for Life license only. Go to their website, www.wawanesa.com, then to Wawanesa Life and go to the brokers only tab. The password is “broker”. On the left hand side there is a section that reads: "Continuing Education Online courses". If you have any questions please do not hesitate to contact Barbara Galarnyk, Regional Life Manager, Wawanesa Life Insurance Company, Tel: 403-536-9250, E-mail: bgalarnyk@wawanesa.com
- 4) **Unity Life** – Chris Blair is willing to do live/webex training sessions for our agents on various topics (Member Benefits, Whole Life, Universal Life, etc.):
Christopher P. Blair, Director of Sales Western Canada
T. 403-554-6000; TF. 800-267-8777; Email: cblair@unitylife.ca
- 5) **Manulife** - Only contracted Manulife agents can access CE credit courses on line. Once you have a contract with Manulife, go to their Rep Source website www.repsource.ca and look for the CE Centre under Agent Resources. Contact Will Plowman for assistance:
william_plowman@manulife.com
- 6) **United Insurance Educators Inc** (www.cheapce.com) - 15 A&S + 10 Life + 10 General for only \$19.95. It is an open book test, and you only pay after you've passed, at which point you can print off your CE certificate.
- 7) **NB Coaching, Training and Mentoring Program** – We may decide to put on our own CE Credit Courses for NB agents, depending on the demand. Cost would be discounted to \$125 per day (7.5 CE Credits) for members of NB. Potential topics include a **Financial Planning Workshop** (covers Debt Management, Income and Asset Protection, Wealth Creation, Profiting from Real Estate Investments, and Estate Preservation) or **“10 Essentials for Selling”**, facilitated by James Burgess of Everyday Communities, Inc. Please contact Karen Eckhart for more details:
coach.karen@nbbn.ca or (403) 880-8769 (cell).